



**STATEMENT
OF
QUALIFICATIONS**

160 Hamburg Turnpike
Butler, NJ 07405
Phone: (973) 838-5844; Fax: (973) 838-6088
www.bettscompanies.com

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Company Profile

Betts Environmental and Alternative Fuels (Betts) is a full service remediation contracting and environmental management company specializing in the closure and installation of fuel and chemical storage tanks, construction of retail fueling facilities, bulk storage plants, compressed natural gas (CNG) fueling installations, industrial and commercial building construction, and environmental site remediation.

Betts, incorporated in 1990, is uniquely qualified to provide a full range of services for its public and private sector clients, from preliminary assessments through the remedial investigation and remedial action phases at contaminated sites. In addition to our full service fleet of excavation and construction equipment, our in-house New Jersey-licensed Site Remediation Professional (LSRP), professional geologists, engineers, and construction professionals allows Betts to manage their clients' remediation projects in the most time efficient and cost effective manner.

With our diversely talented personnel and extensive experience in the petroleum, chemical, and commercial industries, Betts has become widely recognized in the New York/New Jersey area for professional expertise, client satisfaction, and quality of workmanship. Betts' state certification and experience include projects in New Jersey, Pennsylvania, Delaware, Connecticut, and New York. All field personnel are OSHA/HAZWOPER trained and certified.

Primary Services

CNG & Alternative Fuels
Storage Tank Management
Environmental & Site Remediation Services
Design & Construction

Description of Services

CNG & Alternative Fuels

CNG (Compressed Natural Gas) is emerging as one of the leading fuel sources for America's current trucking and transportation industries. Consumer interest and increased vehicle production from most major trucking and automotive manufacturers are creating the demand to build new infrastructure and fueling stations on local, regional, and national levels. Betts and its affiliates provide a full turn-key service to public and private markets.

Our experienced staff holds the knowledge and skills to supply a wide array of Compressed Natural Gas and Alternative Fuel services while providing cost effective solutions to our clients.

Benefits of CNG:

➤ Cost Advantages

- Natural gas is less expensive per equivalent gallon than gasoline and diesel. On average, natural gas is up to 50% cheaper than most fuels.

➤ Environmentally Clean

- Compressed natural gas is the cleanest burning fuel operating today.
- CNG vehicles produce the fewest emissions of all vehicle fuel types.
- Natural gas vehicles (NGVs) give off little or no emissions during fueling.

➤ The Safety Advantages

- The fuel storage tanks on NGVs are thicker than on gasoline or diesel vehicles.
- NGVs are safer than those powered by other fuels. An American Gas Association (AGA) survey of more than 8,000 vehicles found that with more than 278 million miles traveled, NGV injury rates per vehicle mile traveled were 34% lower than the rate for most vehicles.

Related Services

CNG Installation & Design
Real estate-site selection
Project feasibility and financing
Site design, construction, & maintenance
Vehicle conversions
Compliance building conversions
Supply agreements

Applicable Certifications

NGVi – Compressed Natural Gas Fueling
Station Design
Licensed electrician
NJ Real Estate Commission
Certified Heavy Equipment Operators
40-hour HAZWOPER Health and Safety
Training
Class-A CDL

Storage Tank Management

On-going changes in federal, state, and local regulations are continuously making the maintenance and ownership of storage tank systems more complicated. Betts, recognized as a leader in the storage tank management industry for its quality and unparalleled service, assists our clients with compliance management programs, closure, installation and construction of fuel and bulk chemical storage facilities. Betts has successfully removed and installed hundreds of storage tank systems throughout the region. Our knowledgeable staff, along with a full fleet of construction equipment, allows us to provide turnkey services, from project design through completion.

Related Services

Storage tank management programs
SPCC Plans
Project design and permitting
Underground storage tank (UST) closure
UST/AST storage tank installation
Retro-fit existing tank and piping systems
Leak detection systems

Applicable Certifications

NJDEP UST Certification (#0009876)
UST Certification for Closure, Subsurface Evaluation, & Entire System Installation
(License # US00038)
LSRP Certification (#585178)
Certified Heavy Equipment Operators
40-hour HAZWOPER Health and Safety training
Class A CDL
Emergency Response Training

The Betts Safety Pledge

Betts has proudly established its core values and corporate culture making SAFETY our number one priority amongst our entire staff. Our employees are routinely trained and committed to upholding these core values and our overall commitment to SAFETY throughout our day to day activities.

Environmental & Site Remediation Services

Betts provides complete turn-key remediation contracting and environmental management services, and offers our clients cost effective solutions, quality and service they expect. Due to recent changes in state law and associated regulations, the Site Remediation Reform Act (SRRRA) has established the Licensed Site Remediation Professional (LSRP) program as a new way of managing environmental issues and cleanups in New Jersey. At Betts, our team of highly experienced professionals, including LSRPs, Non-LSRPs, project managers and field personnel, pride themselves in providing innovative remediation solutions as well as understanding the importance of meeting our clients' expectations and overall objectives.

Remediation Services

- Facility demolition
- Soil excavation and disposal
- On-site soil treatment
- Site capping and restoration
- UST closures and permitting
- Test pits and exploration
- Ground penetrating radar (GPR)
- Design/Build ground water treatment systems
- Dewatering/waste water disposal
- Hydraulic lift removal
- Capping design & construction
- Post-cap maintenance, inspection & certification programs

Environmental Management Services

- License Site Remediation Professionals (LSRP)
- Due diligence
- Environmental Site Assessments
- Preliminary Assessments
- Site investigations and data analysis
- Remedial investigations and corrective actions
- Ground water investigation
- Monitoring well installation
- Vapor intrusion investigation
- Indoor air investigation
- Subsurface evaluation
- Waste characterization
- Brownfield redevelopment and environmental funding
- Innovative technologies

Design & Construction Management

Betts specializes in the design-build of commercial and retail facilities, including dealerships, convenience stores, bulk fuel & chemical processing facilities. Betts has the experience and knowledge to oversee a project throughout all phases of construction, from design to oversight and construction management.

Betts focuses on building collaborative partnerships and assisting our clients every step of the way. Our in-house construction professionals, equipment and strong vendor relationships allow us to work side-by-side with clients and their teams. Our skilled managerial staff follows stringent scheduling and purchasing methodology to deliver on time services meeting our client deadlines and budgets.

Related Services

Design Phase
Scheduling
Estimating
Value Engineering
Constructability Review
Program Compliance Review
Utility Company Coordination

Permit Process Management
Construction Phase Scheduling
Complete Contract Administration
Contractor Coordination
Quality Control
Cost Reporting

Applicable Certifications

Project Engineers
Licensed Electricians
Class A CDL
Construction Managers
40-hour HAZWOPER Health and Safety

Construction Professionals
Emergency Response Training
NJ Real Estate Commission
Certified Heavy Equipment Operators

Partial List of Clients

Petroleum Companies:

Fredericks Fuel & Heating Service
ExxonMobil
Phillips Petroleum
Shotmeyer Brothers Petroleum
ADPP Enterprises
Woroco Management
Northwest Petroleum
Gill Petroleum
Keil Oil

Automobile Dealerships:

Paul Miller
Route 23 Auto Mall
Butler Nissan
Hawthorne Chevrolet
Borough Jeep

Banks:

Lakeland Bank
Pascack County Bank

Developers & Realtors:

Clean Slate
Bolger Companies
Claremont Companies
D6 Development
Weichert Realtors
Shalhon Urban Renewal

Utilities:

United Water

Pharmaceutical & Laboratory:

Roche Diagnostic, Inc.
Merck-Medco Managed Care
Quest Diagnostics
Metpath Inc.

Engineering & Environmental Firms:

Acadian Technologies
Bertin Engineering
Crew Engineers
Schwanewede Hals Engineering
Bigler Associates
Phoenix Consulting

Construction Firms:

Jensen-Koerner Crane Service
Fitzpatrick Construction
Ron-Jon Construction

Other:

Archdiocese of Newark
Sirius XM Radio
RWJ Fitness & Wellness Centers
Mazzocchi Companies
Chanel Inc.
Century Electric
Elco Marina
General Carbon

Certifications and Qualifications

Company Certifications:

NJ Department of Environmental Protection – UST Certification for Closure, Subsurface Evaluation, Entire System Installation (# US00038)
NJ Division of Community Affairs – Electrical Business Permit (#01242400)
NJ Department of Labor – Certified Public Works Contractor (#26754)
NJ Department of Environmental Protection – Certified Environmental Laboratory (#14031)
NGVi

Personnel Licenses & Certifications

LSRP Certification (#585178)
NJ Department of Environmental Protection - UST Certification (#0009876)
Licensed Professional Engineer
Licensed Professional Geologists
Licensed Electricians
Construction Managers
Construction Professionals
40-hour HAZWOPER Health and Safety training
Class – A CDL
Certified Heavy Equipment Operators
Emergency Response Training
NJ Real Estate Commission
NJ Licensed Real Estate Agent

Company / Personnel Associations

NJ Real Estate Commission
NGVi – Compressed Natural Gas Fueling Station Design

Key Personnel:

<u>NAME</u>	<u>EXPERTISE / TITLE</u>	<u>YEARS EXPERIENCE</u>
Michael W. Betts	President	30
Michael Sylvester	Executive Vice President	25
Robert T. Fenz	Licensed Geologist, LSRP	34
Burton Turner	Licensed Civil Engineer, Geologist	34
Sandra Toriello	Director of Operations	25
Christopher Russo	Master Carpenter	20
Mark Gebolys	Licensed Electrician	20

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Betts-Owned Construction Equipment

Track Hoe Excavator 50 Series 12,000 lbs
Track Hoe Excavator 50 Series 12,000 lbs (with hydraulic hammer)
Track Hoe Excavator 160 Series 33,000 lbs
Track Hoe Excavator 230 Series 52,000 lbs
Track Hoe Excavator 330 Series 89,000 lbs
Track Hoe Excavator 450 Series 100,000 lbs
Track Hoe Excavator 230 Series 52,000 lbs (with hydraulic hammer)

550 Series Dozer

Single Axle Dump Truck
Tandem Axle Dump Truck
Tri-Axle Dump Truck

Backhoe Series 410 4-Wheel Drive

544 Wheel Loader (3 cubic yard bucket)

Bobcat Skid Steer Loader
Bobcat Skid Steer (with hydraulic hammer)

Vibratory Roller (66" drum)

Lull Telescopic Hydraulic Lift

Maintenance Trucks

On-site Office Trailer

On-site Equipment Trailer

APPENDIX I

RESUMES

Brief résumés are attached for the following key personnel:

Michael W. Betts
Michael Sylvester
Robert T. Fenz
Burton Turner

Michael W. Betts

President

mbetts@bettscompanies.com

With over twenty five years of experience in the environmental industry, Mr. Betts has been involved in all facets of storage tank services including closure, installation, upgrading existing systems, subsurface evaluation, and installation of monitoring and dispensing systems. His extensive experience includes all stages of site work, environmental remediation, site restoration, commercial construction, industrial building construction, and group up construction of fueling facilities, bulk fuel plants, chemical facilities, and convenience stores. Additionally, Mr. Betts is certified to complete all activities associated with proper tank closure, tank installation, site assessment, field determination of impacted soils, soil remediation oversight, proper staging practices, soil sampling, monitor well installation and air sampling.

His experience also includes: installation of private and municipal water services, sanitary sewers, storm sewer construction, water retention basins, septic systems, utility service installations, land development, surveying, and installation of solar energy systems.

Education:

- Rutgers - Cook College, New Brunswick 1980

Employment History:

- Betts Environmental Services Corporation: President, 1990 to present
- Sco-Bar Co, Fairlawn, NJ - 1984 to 1988

Michael Sylvester

Executive Vice President

msylvester@bettscompanies.com

Michael Sylvester is Executive Vice President of Betts environmental services corporation. He is responsible for the financial performance of the company and manages the day to day business operations. In addition he is also responsible for the overall management of Betts corporate business development efforts. Mr. Sylvester has over twenty-four years of public/private sector experience in the environmental industry and is recognized on both National and State levels as a leader in Brownfields. He has also provided high-level technical, financial, and strategic consultation on matters involving investigation, remediation and redevelopment of commercial and industrial properties.

Mr. Sylvester holds a B.A. in Business Management and Marketing from Upsala College and is licensed by the New Jersey Real Estate Commission. He also serves as a board member of several organizations.

Education:

- Upsala College, East Orange, New Jersey 1988

Employment History:

- Whitman, Cranbury, New Jersey 2005-2013
- New Jersey Economic Development Authority (NJEDA) 2001-2005
- Excel Environmental Services, East Brunswick, New Jersey
- Vectre Corporation, Lafayette, New Jersey

Associations:

- Economic Development Association of New Jersey (EDANJ)-President Elect
- Environmental Business Council (EBC) of Commerce and Industry Association of New Jersey (CIANJ)
- NAIOP Commercial Real Estate Development Association
- Paterson Environmental Revitalization Committee (PERC)
- Brownfields Coalition of the Northeast (BCONE)

Robert Fenz

Licensed Geologist, LSRP

bfenz@bettscompanies.com

Mr. Fenz is a professional geologist with over thirty years of diverse technical and managerial experience in the geotechnical and environmental consulting fields. He has successfully managed and implemented geotechnical and environmental field investigation programs, construction quality control programs and remedial actions. He has extensive experience conducting environmental investigations including Phase I, and Preliminary Site Assessments, Site Investigations, Remedial Investigations, Remedial Actions, Asbestos Inspections, Lead-Based Paint Inspections and Risk Assessments.

EDUCATION:

- BA, Earth Science, Kean College of New Jersey, 1987
- AAS, Civil Engineering Technology, Union County Technical Institute, 1979

EMPLOYMENT HISTORY:

- Betts Environmental Services Corporation: Geologist – 2003 to present.
- Everclear Environmental Inc.: Co-founder and President - 1995 to 2003.
- Metcalf & Eddy, Inc.: Project Manager / Senior Project Geologist - 1989 to 1995.
- Ebasco Services, Inc.: Senior Geologist - 1988 to 1989.
- Paulus, Sokolowski and Sartor, Inc.: Geotechnical Field Manager - 1979 to 1988.

Burton Turner

Licensed Civil Engineer, Geologist

bturner@bettscompanies.com

Mr. Turner is licensed as a professional engineer and professional geologist, with over thirty years of diverse technical and managerial experience in the geotechnical engineering and environmental site remediation fields. He has successfully planned and managed soil and groundwater remedial investigations, construction quality control programs for landfill closures, groundwater treatment systems, aquifer pumping tests, landfill gas control systems, and health and safety / air monitoring programs at contaminated sites. He has completed permitting requirements for NJPDES surface and groundwater discharges, landfill disruption, and other NJDEP permit issues. Site experience includes federal Superfund sites in the northeast, and numerous sites with NJDEP oversight, with successful closure of numerous site remediation cases. He also has extensive experience with preparing proposals and cost estimates for all phases of the site remediation process. He has developed and managed two geotechnical laboratories along with extensive experience completing soil and foundation investigations and engineering reports. He has managed the installation of geotechnical instrumentation for a major earthen dam and other infrastructure projects.

EDUCATION:

- BA, Earth Sciences, Kean College of New Jersey, 1987
- AAS, Civil Engineering Technology, Union College, 1979

EMPLOYMENT HISTORY:

- Betts Environmental Services Corporation, Butler, NJ: Engineer/Geologist – 3/2005 to present
- Envirogenics Health and Safety Services, Mercerville, NJ: Project Manager – 9/2003 to 3/2005
- Clear Rock Environmental LLC, Denville, NJ: Manager/owner – 3/2002 to 3/2005
- EWMA, Parsippany, NJ: Senior Project Engineer – 7/2000 to 3/2002
- EEC, Madison, NJ: Remediation Engineer/Geologist - 2/1995 to 7/2000
- AWD / DOW Environmental, Fairfield, NJ: Civil Engineer – 12/1991 to 2/1995

APPENDIX II
INSURANCE CERTIFICATE

